

**GL events Exhibitions organizes enova Tunisie  
as part of the second edition of the Tunis-Medindustrie  
from June, 13 to 16, 2012.**



**2<sup>nd</sup> session**  
**10 000 expected visitors**  
**350 exhibitors**  
the International Exhibition of Industrial  
Partnership and Innovation  
[www.tunis-medindustrie.com](http://www.tunis-medindustrie.com)

### List of exhibits:

- COMPONENTS / MANUFACTURING ELECTRONIC / PRODUCTION / TEST & MEASUREMENT
- MEASUREMENT / INSTRUMENTATION / VISION
- OPTICS / PHOTONICS / LASER
- MICROWAVE & RF / OPTICAL FIBRE / WIRELESS

### Highlights:

They contribute to scientific and technological exchanges around conferences, companies' offices visits, one-to-one meetings...

- **Conference IPC Standards and Training to increase the reliability and competitiveness.**  
IPC is a global association that publishes, develops and maintains the highest quality standards used worldwide in the field of manufacturing and production for electronic chips. Organized by IFTEC.
- **Held jointly with the Tunisia Investment Forum (TIF 2012)**  
The most important international economic meeting organized by FIPA Tunisia with 1500 attendees (from Tunisian and others countries), a strong presence of political and economic decision makers. Networking between Tunisian and foreign operators looking forward new business opportunities and partnerships.
- **RF Wireless and Telecommunications**  
Research laboratories and companies in the wireless world will present their work and their products. Conferences and examples of collaboration between France and Tunisia will explore these areas; as Industry feedbacks.

## How attend to this new event?

### Conditions of participation:

- Companies registered at CARREFOUR DE L'ELECTRONIQUE, MESUREXPOVISION, OPTO or RF&HYPER WIRELESS 2012 trade exhibitions as direct exhibitor or co-exhibitor can take part to enovaTunisie.
- Exhibitors registered to enovaTunisie will also get access to the services proposed by Tunis-Medindustrie (flight, hotel, freight forwarders, customs).

### Two ways to attend:

- Direct exhibitor with a fitted booth: 120 € excl. tax / sqm
- Co-exhibitor with a collective stand: 200 € excl. tax

### Your contacts:

**Guillaume DODEMAN**  
Sales Manager  
Tel.: + 33 (0)1 44 31 83 35  
[guillaume.dodeman@gl-events.com](mailto:guillaume.dodeman@gl-events.com)

**Annie MARCHE MOUROUX**  
Sales Manager  
Tel.: + 33 (0)1 44 31 83 36  
[annie.marchemouroux@gl-events.com](mailto:annie.marchemouroux@gl-events.com)

**Martine RENOULT**  
Development and Key Account Director  
Tel.: + 33 (0)1 44 31 83 34  
[martine.renault@gl-events.com](mailto:martine.renault@gl-events.com)



To be returned to: GL events Exhibitions - enova - 38-40, avenue de New York - 75016 PARIS - France

**CONTACT INFORMATION**

Company ..... Name of the manager .....  
E-Mail ..... Tel. .... Fax .....

**YOUR PARTICIPATION**

Companies registered at **CARREFOUR DE L'ELECTRONIQUE, MESUREXPOVISION, OPTO or RF&HYPER WIRELESS 2012** trade exhibitions as direct exhibitor or co-exhibitor can take part to enovaTunisie.

**You exhibit as a:**  Direct exhibitor  
 Co-exhibitor (company name of the direct exhibitor): .....

	Unit price excl.tax	Quantity	Total
<b>1/ Surface area 120 € excl.tax per sq.m (Minimum 12 sq.m, per multiple of 12 sq.m)</b>			
Surface area: .....	120 € excl.tax	x ..... sq.m	= ..... € excl.tax
<b>2/ Aisles (depending on availability)</b>			
I wish to have an open stand:	<input type="checkbox"/> 2 aisles .....	100 € excl.tax	= ..... € excl.tax
(Tick corresponding box)	<input type="checkbox"/> 3 aisles .....	200 € excl.tax	= ..... € excl.tax
	<input type="checkbox"/> 4 aisles .....	300 € excl.tax	= ..... € excl.tax
<b>3/ Fire insurance and civil liability:</b> .....	4 € excl.tax	x ..... sq.m	= ..... € excl.tax
<b>4/ Co-exhibitor (firm present in your stand):</b> .....	200 € excl.tax	x .....	= ..... € excl.tax
<b>5/ Registration fees to each exhibiting company</b> .....			= 200 € excl.tax

P.S: These fees enable you to be registered in the catalogues of Tunis medindustrie enova tunisie (with a logo).

**TOTAL excl. VAT** = ..... €

**VAT 19,6%** = ..... €

**TOTAL incl. VAT** = ..... €

**6/ Registration in the catalogue of enova tunisie**

COMPONENTS / PRODUCTION / MANUFACTURING ELECTRONIC / TEST & MEASUREMENT  
 MEASUREMENT / INSTRUMENTATION / VISION

OPTICS / PHOTONICS / LASER  
 MICROWAVE & RF / OPTICAL FIBRE / WIRELESS

**Company name to be used in exhibitors listing**

.....

**7/ Registration in the catalogue of Tunis medindustrie**

Automotive  
 Electronics and Electricity  
 Industrial Maintenance  
 Industry services  
 Logistics

Measurement and Control  
 Mechanical  
 Metal processing  
 Organisation of assistance and development of subcontracting

Plastics, composites processing  
 Professional Association  
 Rubber processing  
 Miscellaneous

**Payment Conditions**

50% on signing of the agreement..... € incl. VAT  
Balance payable on 13<sup>th</sup> April 2012 ..... € incl. VAT

**Payment method:**

By cheque made out to **GL Events Exhibitions** (cheque issued by a French bank)  
 By bank transfer (Please send us proof of the bank transfer by fax)

Name of the undersigned (capital letters):.....  
Job Title .....  
Place: ..... Date: .....

Signature preceded by expression "read and approved"  
Company stamp

The general conditions of participation of enova Tunisie are those of the fairs organized by GL events Exhibitions.



**IBAN** (International Bank Account Number) : FR76 3005 6001 7101 7112 5355 473  
**BIC** (Bank Identification Code) : CCFRFRPP

<b>Domiciliation : HSBC Villeurbanne Grd Cle</b>			
Bank code	Sorting code	Account n°	RIB Key
30056	00171	01711253554	73

# General terms and conditions of participation in exhibitions organised by GL events Exhibitions

## Chapter 1 - General Provisions

1.1 These terms and conditions are applicable to all the exhibitors, their principles and agents. They are accompanied by an "exhibitor's technical document". By signing the registration agreement, exhibitors accept all the terms therein.

1.2 The organizer decides the location, the length, the opening and closing times of the event, the prices of stands, admission fees and the closing date of registrations. It alone determines the categories of people or companies admitted to exhibit and/or visit the event as well as the list of products or services presented.

1.3 The organizer reserves the right, without participants being able to claim any indemnity, to decide at any time to change the venue, extend, postpone or close the trade show early.

The organizer may also at any time modify the name of the trade show, in part or in full, without affecting the validity of the registration agreement, particularly in the case of exhibitors committing to several sessions.

1.4 Unless agreed otherwise, any derogation is only valid for the session(s) concerned.

## Chapter 2 - Registrations, Admissions, Guarantees

2.1 Unless agreed otherwise, the request to exhibit is made via an official registration agreement drawn up by the organizer.

2.2 The exhibitor is contractually bound to the organizer upon receipt by the organizer.

2.3 The organizer reserves the right to reject, on a temporary or permanent basis, any registration agreement that does not meet the required conditions.

The following may in particular constitute temporary or permanent reasons for rejection: incomplete forwarding of the information required, failure to make payment or guarantees demanded by the organizer, even payments relating to past exhibitions, the non-compliance with previous obligations and/or these general terms and conditions, the non-compliance of the exhibitor or its products or services with the aims, spirit or image of the event, the exhibitor being placed in legal receivership, it being in a state of insolvency, the refusal of administrative or legal authorizations if needed for its presence at the event, the risk of damage being caused by its presence to the protected interests of consumers and young people or law and order in general, the tranquility of other exhibitors and the safety of visitors.

2.4 The exhibitor shall inform the organizer of any element or event which has taken place or has become apparent since its registration likely to justify re-assessment of its registration.

2.5 Furthermore, the organizer reserves the right to request, at any time, any additional information in relation to the aforementioned and, where appropriate, to review an admission decision based on information that was false, erroneous or that has become inaccurate.

The deposit paid then remains the property of the organizer which furthermore reserves the right to take legal action for the payment of the whole price.

2.6 The right resulting from registration is personal and non-transferable.

The registration agreement bears no right of admission to future events, except in the case of a registration agreement for several sessions.

2.7 Unless agreed otherwise by the organizer following a specific request, groups can only exhibit on collective stands if every member company of the group is individually admitted and has undertaken to pay the registration costs and insurance fees.

## Chapter 3 - Registration and participation fees

3.1 Notwithstanding special arrangements, the organizer reserves the right to refuse any registration agreement not accompanied by the deposit.

3.2 Failure to pay any instalment on the required due date implies loss of the right to exhibit, the deposit remaining irrevocably the property of the organizer.

3.3 Furthermore, the organizer reserves the right to take legal action for the payment of the balance of the price due, despite the registered exhibitor's non-participation for whatever reason. In the event that an exhibitor, for any reason, does not occupy its stand on the event's opening day, or by the installation deadline date set by the organizer, it is considered to be a no-show.

Without prejudice to any other measures taken, the organizer may, at the exhibitor's risk and peril, dispose of the no-show exhibitor's stand and the exhibitor shall not be able to claim any refund or compensation, even if the stand is allocated to another exhibitor.

3.4 The payment schedule that the participant undertakes to adhere to is as follows: 30% of the total amount incl. VAT on registration by the exhibitor, then the balance 30 days before the start of the trade shows and for enova tunisie: 50% of the total amount incl. VAT on registration by the exhibitor, then the balance 30 days before the start of the trade show. In case of late registration by the exhibitor, the total registration price will be payable upon reservation. Preferential rate before 16<sup>th</sup> February 2012 inclusive (except for enova tunisie).

3.5 All services are payable to GL events Exhibitions. Only payments by cheque, bank transfer are accepted. The failure to pay a single paper or bill at its due date immediately makes the whole debt payable even if not yet due. On the date of the payment and without the need for an official demand, the interests on overdue payments run in full right at the statutory rate of 2% per overdue month.

3.6 All expenses resulting directly or indirectly from the failure to pay shall be payable by the exhibitor, in particular protest charges and recovery, debtor and reminder fees, including for registered delivery post.

3.7 In the event of non payment of part or all the sums owed by the exhibitor

towards GL events Exhibitions for any reason whatsoever, GL events Exhibitions reserves the right, following unsuccessful reminders and/or official notice, to refrain from delivering the stand to the exhibitor or else to forbid it access to the stand by all appropriate and lawful means, re-

gardless of the provisions herewith and without prejudice to its right to claim compensation for the harm it has suffered.

## Chapter 4 - Terms of cancellation by the exhibitor

4.1 The registration agreement is definitive and irrevocable. If the exhibitor cancels or withdraws, at whatever time and for whatever reason, it shall be deemed liable for the payment in full of the amount of its participation and all related invoices.

## Chapter 5 - Allocation of spaces

5.1 The organizer establishes the map of the event and allocates spaces.

5.2 The organizer reserves the right to modify, as many times as it deems necessary in the interests of the event, the surface area, arrangement and arrangement of spaces, even in the case of a registration agreement for several sessions.

5.3 The maps provided and the allocation of stands, subject to the venue permitting, include measurements which are as accurate as possible. It is the responsibility of exhibitors to check compliance before planning their layout.

5.4 The organizer may not be held liable for slight differences (+/- 10%), which may occur between the stated sizes and the actual dimensions of the pitch, nor for changes to the stands' surrounding area (changes to neighbouring stands, aisles, etc.) as registrations are received.

## Chapter 6 - Occupation and use of stands

6.1 It is specifically prohibited to sell, sublet, exchange, gratuitously or against payment, all or part of the pitch allocated by the organizer. The goods exhibited shall directly depend of the exhibitor's activity. In the case of representation or commercial agents, which are not directly present at the trade show, the organizer shall receive from indirect exhibitors the same registration and insurance fees as for direct exhibitors.

6.2 Except in the case of prior written authorization from the organizer, the exhibitor may not present materials, products or services at its pitch other than those listed in the registration agreement, in compliance with the goods and services nomenclature drawn up by the organizer.

6.3 The exhibitor may not, in any form whatever, present products or services or carry out advertising for companies which are not exhibitors, unless it has prior written authorization from the organizer.

6.4 The cleaning of each stand, payable by the exhibitor, shall be carried out daily and also before the event opens to the public.

6.5 Exhibitors and their employees must be dressed correctly and be perfectly behaved towards their visitors (neither calling out to customers, nor operating beyond the boundaries of their stand) and towards other exhibitors.

6.6 The stand should be constantly manned during the hours of opening to exhibitors (including setting up, deliveries and dismantling) as well as during official hours of opening to visitors. The non-observance of this stipulation may entail temporary or permanent exclusion by the organizer

6.7 Exhibitors shall not empty their stand and shall not remove any of their items before the end of the event.

## Chapter 7 - Access to the event

7.1 No person shall be allowed onto the premises without showing a ticket issued by the organizer.

7.2 The organizer reserves the right to deny entry to any person - or request any person to leave - whose presence or behaviour is considered detrimental to the safety or image of the event or who disturbs the peace.

7.3 Non-saleable badges and invitations giving access to the event are issued to exhibitors according to the conditions set down by the organizer.

7.4 No pets, including those of visitors, are allowed at the event. In any case, the owner or person accompanying the animal will be held solely liable for any damage or loss caused or suffered by the animal in question.

## Chapter 8 - Contact and communication with the public

8.1 The organizer shall be entitled to produce, publish or distribute an event catalogue, whether freely or otherwise. The information required to produce the catalogue shall be provided by exhibitors at their own liability, by the deadline set by the organizer after which time it may not be included.

The organizer may not be held liable for omissions or reproduction or composition errors or other errors which may occur.

8.2 The exhibitor expressly waives any recourse, either against the organizer or producers or distributors, as a result of the distribution, for the needs of the event, in France and abroad, on television, video or any other medium (books, brochures, etc.), of its image of that of its stand, its trade name, its trademark, its employees, its products or services, and it guarantees the organizer against any recourse by its employees, sub-contractors and cocontractors, undertaking in advance to impose this obligation on them.

8.3 The organizer reserves the exclusive right to display posters in the venue housing the event.

8.4 Exhibitors may only use, within their stands, posters and signs of its own company, to the exclusion of all others and subject to the rules governing general decoration. Its circulars, brochures, catalogues, flyers, offers and objects of any kind, may only be distributed at its stand.

8.5 Any other visual, acoustic or physical commercial practice with the aim of attracting visitors to stands must strictly be subject to the organizer's authorization.

8.6 The organizer may in no way be held liable as a result of non-compliance with regulations in relation to products present at stands nor in relation to the exhibitor's employees.

## Chapter 9 - Intellectual property and miscellaneous rights

9.1 Before the event, the exhibitor shall see to the intellectual protection of equipment, products and services it exhibits (patents, trademarks, models, etc.), in compliance with legal and regulatory stipulations in force. The organizer accepts no liability for this, in particular in case of dispute with another exhibitor or a visitor.

9.2 Exhibitors shall negotiate directly with S.A.C.E.M if they make use of music inside the event, even for simple demonstrations of sound equipment, the organizer accepting no liability in this respect.

9.3 Taking of pictures (photographs or films) may be allowed, with the organizer's written permission, within the event.

Copies of all photographs must be submitted to the organizer within 15 days of the end of the event. This permission may be withdrawn at any time.

9.4 Taking of photographs by visitors may be forbidden by the organizer.

## Chapter 10 - Insurance

10.1 The exhibitor must take out the insurance arranged by the organizer as set out in the registration agreement.

10.2 The clauses, cover, excess and exclusions (including theft) are in the documents enclosed provided to exhibitors.

10.3 The insurance conditions may be modified according to the insurers' stipulations. Any modifications must be accepted by the exhibitor, which undertakes not to use them to challenge the registration agreement.

## Chapter 11 - Liability

11.1 The exhibitor is fully and exclusively liable for all damage to equipment or personal injury it causes or is caused by those under its responsibility or by any object or animal belonging to it or which it is keeping or by any element of its stand, decoration, display or anything else whose assembly, dismantling or regulatory compliance are the full and sole responsibility of the exhibitor.

11.2 The exhibitor undertakes to allow its stand to be visited by the organizer, its representative or any person duly mandated, in particular the safety department or committee, during the trade show's opening or closing hours so as to check in particular that the exhibitor fulfils all its obligations and that the safety conditions are observed and to comply with and carry out any request by the organizer related to the safety of property or persons during the trade show. Any exhibitor who has not satisfied the organizer's demands must immediately leave the venue, without the possibility of requesting any reimbursement and shall in any case be held liable for all damage which may occur to the organizer, the other exhibitors or any other person which results from its failure.

## Chapter 12 - Miscellaneous provisions

12.1 The organizer can cancel or defer the event if it receives a clearly insufficient number of registrations. Registered exhibitors shall then be refunded their deposits or registration fees. Up to the first day of the event, the exhibitor assumes all the risk related to possible non-fulfilment of the event and in particular exclusive liability for expenses it may incur in anticipation of the event.

12.2 If the event is completely or partially cancelled, for one or several days, even for a few hours, on one or several sites, by an act for which an exhibitor is liable, no action may be taken against the organizer and the payment set out in the registration agreement shall be due in full.

12.3 The organizer may also cancel or defer the event in case of force majeure. If it is prevented from totally or partially observing its obligations hereto by force majeure, an act of God, or the actions of any third-party to the organization and staging of the trade show, it shall notify the other party and the agreement shall be suspended. The organizer shall then be released, without having to pay any indemnity and without its liability being exposed, from the obligations contained hereto for as long as the cause or the effects of force majeure continue.

The following represent force majeure justifying the cancellation or deferment of the event at any time: any new economic, political or social situations, at a local, national, or international level not reasonably foreseeable, beyond the organizer's control, that would make fulfilment of the event impossible or that would carry risks of disturbance or disorder capable of grievously affecting the organization and the efficient staging of the event or the safety of property and of people. This particularly applies: in case of war, revolution, explosions, strikes or other social disturbance, technical unemployment and in these cases, even if the cause is internal to the company, shortage or reduction of material or power supplies, interruption or disruption to transport or other usual means of communication, riots, insurrection, attacks, fire, acts of terrorism, sabotage, demonstrations of any kind, torrential rain, floods, epidemics, storms, very severe winds, nuclear explosions, falling aircraft or spacecraft, hindrance of administrative order, lack of authorization, etc.. without this list being exhaustive.

In any case, the organizer may in no way be held liable and no compensation or indemnity whatsoever shall be payable by it.

12.4 Whatever the grounds, complaints by an exhibitor about another exhibitor or the organizer shall be dealt with away from the event and under no circumstances disturb its peace or image.

12.5 The exhibitor undertakes not to take a matter to court before having first initiated a procedure of amicable arbitration.

12.6 In the event of a dispute, the Paris courts shall have sole jurisdiction.

12.7 By explicit agreement between the parties, these terms and conditions are governed by French law.

12.8 Any difficulties of interpretation of these terms and conditions in an English, version shall be resolved by referring to their meaning in the French version.